

CITY OF GROSSE POINTE WOODS
20025 Mack Plaza Drive
Grosse Pointe Woods, Michigan 48236-2397

(313) 343-2440
Fax (313) 343-2785

NOTICE OF MEETING
AND
AGENDA

COMMITTEE-OF-THE-WHOLE

Mayor Robert E. Novitke has called a meeting of the City Council, meeting as a Committee-of-the-Whole, for **Monday, December 13, 2010, at 7:30 p.m.** The meeting will be held in the Conference Room of the Municipal Building, 20025 Mack Plaza, and is accessible through the Municipal Court doors. In accordance with Public Act 267, the meeting is open to the public and the agenda items are as follows:

1. Call to Order
2. Roll Call
3. Acceptance of Agenda
4. Water Service Contract Amendment/Water & Sewer Rates FY 2011/12
 - A. Finance Committee Excerpt 11/22/10
 - B. Memo 12/08/10 – Treasurer-Comptroller/City Administrator
 - C. Amendment No. 1 to Water Service Contract
 - D. Water/Sewer Rate Comparison – Tables 1/1A
 - E. Water/Sewer Fixed Charges/2 Months
5. Council Vacancy
6. Public Safety Fleet
 - A. Memo 12/08/10 – City Administrator
 - B. Inventory
 - C. Purchase vs. Lease
 - D. Vehicle Capital Presentation
7. New Business
8. Adjournment

Alfred Fincham
City Administrator

IN ACCORDANCE WITH PUBLIC ACT 267 (OPEN MEETINGS ACT)
POSTED AND COPIES GIVEN TO NEWSPAPERS

The City of Grosse Pointe Woods will provide necessary, reasonable auxiliary aids and services, such as signers for the hearing impaired, or audio tapes of printed materials being considered at the meeting to individuals with disabilities. All such requests must be made at least five days prior to a meeting. Individuals with disabilities requiring auxiliary aids or services should contact the City of Grosse Pointe Woods by writing or call the City Clerk's office, 20025 Mack Plaza, Grosse Pointe Woods, MI 48236 (313) 343-2440, Telecommunications Device for the Deaf (TDD) 313 343-9249, or e-mail the City Clerk at cityclerk@gpwwmi.us.

cc:

Council – 6
Ahee
Berschback
Director of DPS
Rec. Secretary

Tutag
Hathaway
Irby
Fincham
Grosse Pointe News

Post - 8
File
Granger - Email

New Business

- As a result of information received from the Detroit Water/Sewer Department at a meeting held with Administration today, the Treasurer/Comptroller requested a Committee-of-the-Whole meeting be scheduled on December 13, 2010, to discuss water, to enable Council to take action on a contract modification at their meeting on January 3, 2011.



CITY OF GROSSE POINTE WOODS
MEMORANDUM

RECEIVED

DEC - 8 2010

CITY OF GROSSE PTE. WOODS

Date: December 8, 2010

To: Mayor and City Council

From: Dee Ann Irby, Treasurer/Comptroller
Al Fincham, City Administrator

DA Irby
AF

Subject: Water Service Contract Amendment
Water & Sewer Rates FY 2011-12

Attached is an Amendment to the Water Service Contract between the City of Detroit and City of Grosse Pointe Woods. This amendment will change our projected annual volume, pressure and max day/peak hour flow rate. There are rate implications with each of these items.

In addition, DWSD is making significant changes in their monthly fixed water charges. Currently they invoice 25% of the capital/debt service costs. Next year they plan to increase that amount to 70% followed by 100% in FY 2012-13. In order to be prepared for all of these changes, we updated the water/sewer rate model.

Attached are two proposals for water/sewer rate increases, effective July 1, 2011. Table 1 spreads the increase to both fixed fees (meter and billing charges) and commodity/use charges. Table 1-A maintains the fixed fees at current levels, but increases the commodity/use charge. Table 9 details the fixed costs. Jim Rabine, AEW, will be at the meeting to discuss each proposal and the contract amendment.

The Contract Amendment is under review by the City Attorney. The City of Detroit requires Council action no later than January 14, 2011.

**AMENDMENT NO. 1 TO WATER SERVICE CONTRACT
BETWEEN
CITY OF DETROIT
AND**

This Amendment Agreement No. 1 ("Amendment") is made between the City of Detroit, a municipal corporation, by its Water and Sewerage Department and Board of Water Commissioners (the "Board"), and _____, a municipal corporation ("Customer"). The Board and Customer are collectively referred to as the "Parties".

Whereas, the City of Detroit owns a public water supply system ("System") operated by the Board; and

Whereas, on _____, 20___, the Parties entered into a Water Service Contract ("Contract") reflecting the terms and conditions governing the delivery and purchase of potable water; and

Whereas, the purpose of the Contract is to provide for the long-term service of potable water to Customer; and

Whereas, Article 15 of the Contract permits the Parties to amend the Contract by mutual agreement; and

Whereas, it is the mutual desire of the Parties to enter into this Amendment to amend the Contract as set out in detail in the following sections; and

ACCORDINGLY, THE PARTIES AGREE AS FOLLOWS:

- 1.01 Section 3.01 of the Contract is amended by deleting the existing language and substituting the following language in its place:

Early Termination Costs. In addition to any other remedies provided for by law or by the terms of this Contract, Customer shall be liable to the Board for the payment of any costs incurred by the Board related to providing water to Customer in the event Customer terminates this Contract before the conclusion of a Contract Term ("Early Termination Costs"), unless Customer terminates this Contract for cause in accordance with Article 10; provided, however, that payment of such Early Termination Costs by Customer shall not entitle Customer to receive water service from the Board.

- 2.01 A new Section 3.05 shall be added as follows:

Customer Annexation or Consolidation. In the event the territory of Customer is annexed or consolidated with another Michigan municipal corporation and if said municipal corporation is a current customer of the Board, then such an annexation or consolidation shall not be construed as an early termination of this Contract and this Contract shall be voided upon the approval of a new or amended water service contract with the annexing or consolidating municipal corporation.

- 3.01 Section 5.01 of the Contract is amended by deleting the existing language and substituting the following language in its place:

Pressure Range. The Board shall use its best efforts to deliver water at the Water Distribution Points at a pressure range ("Pressure Range") adequate to meet the reasonable requirements of Customer. For purposes of evaluating this effort, water pressure shall be determined by reviewing the average hourly pressure measured from top-of-the-hour to top-of-the-hour (e.g. 7:00 a.m. to 8:00 a.m.). The Pressure Range to be provided by the Board to Customer's Water Distribution Points is specified in Exhibit B. The location at which the water pressure will be measured shall be specified in Exhibit A and identified as point "P". A Pressure Range will not be established for water meters that are not located on a DWSD transmission main, or which are located on a DWSD transmission main and are downstream of and subject to the flow demands of a water meter for another Board customer.

- 4.01 Section 5.10 of the Contract is amended by deleting the existing language and substituting the following language in its place:

Customer Costs for Corrective Action Plan. If at any time Customer is required under the terms of this Article 5 to develop and implement a corrective action plan, Customer shall be so informed in writing and Customer will pay all costs related to the corrective action plan.

- 5.01 Section 18.02 of the Contract is amended by deleting the existing language and substituting the following language in its place:

Relocation of Facilities. Should future construction by any city, township, village, or county require relocation of a water transmission main, Meter Facility or other Board facility, the cost incurred by the Board for such relocation, if not reimbursed by the entity requiring the relocation, will be charged in future rates as a common-to-all cost to all System users.

- 6.01 Section 18.03 of the Contract is amended by deleting the existing language and substituting the following language in its place:

Easements. Subject to the provisions of Section 18.01 herein and to the extent that Customer has jurisdiction, the Board shall be granted temporary and permanent easements, and shall be permitted to use the streets, alleys and highways within Customer's legal jurisdiction for the purpose of constructing, operating and maintaining the System, including the relocation of water transmission mains, Meter Facilities or other Board facilities. This consent by Customer is given in compliance with Article 7, Sec. 29 of the Michigan Constitution of 1963, provided that the Board shall provide Customer with a written explanation of the type of easement required and the duration thereof.

7.01 Section 23.05 of the Contract is amended by deleting the existing language and substituting the following language in its place:

The rights and remedies set forth in this Contract are not exclusive and are in addition to any of the rights or remedies provided by law or equity. This Contract and all actions arising under it shall be governed by, subject to, and construed according to the law of the State of Michigan.

8.01 Exhibit A of the Contract is amended by deleting the existing document and by substituting the attached First Amended Exhibit A in its place.

9.01 Exhibit B of the Contract is amended by deleting the existing document and by substituting the attached First Amended Exhibit B in its place.

10.01 With the exception of the provisions of the Contract specifically contained in this Amendment, all other terms, conditions and covenants contained in the Contract shall remain in full force and effect and as set forth in the Contract.

11.01 This Amendment to the Contract shall be effective and binding upon the Parties when it is signed and acknowledged by the duly authorized representatives of both Parties, is approved by Customer's governing body, and is approved by the Board and the Detroit City Council.

(Signatures appear on next page)

In Witness Whereof, the City and Customer, by and through their duly authorized officers and representatives, have executed this Amendment.

_____:

By: _____

Its: _____

By: _____

Its: _____

City of Detroit:

By: _____

Dave Bing

Its: Mayor

APPROVED BY
CUSTOMER BOARD/CITY COUNCIL ON:

Date

APPROVED BY DETROIT
BOARD OF WATER COMMISSIONERS ON:

Date

APPROVED BY
DETROIT CITY COUNCIL ON:

Date

FIRST AMENDED EXHIBIT A

Customer's Water Distribution Points

This Exhibit contains the following information:

1. The corporate limits of Customer;
2. The agreed upon water Service Area of Customer which (a) may or may not be entirely within the corporate limits of Customer and (b) which may or may not include the entire area within the Customer's corporate limits;
3. The specific location of the Water Distribution Points, including any Board approved emergency connections;
4. The designation of appurtenances to be maintained by Customer and those to be maintained by the Board; and
5. A list of any closed meter locations.

FIRST AMENDED EXHIBIT B

Projected Annual Volume and Minimum Annual Volume (Table 1)
Pressure Range and Maximum Flow Rate (Table 2)
Flow Split Assumptions (Table 3)
Addresses for Notice (Table 4)

Table 1 and Table 2 set forth the agreed upon Projected Annual Volumes, Minimum Annual Volumes, Pressure Ranges and Maximum Flow Rates for the term of this Contract provided that figures in bold type face are immediately enforceable pursuant to the terms of Section 5.07 and italicized figures are contained for planning purposes only but will become effective absent the negotiated replacements anticipated in Section 5.07.

The approximate rate of flow by individual meter set forth in Table 3 is the assumption upon which the Pressure Range commitments established in Table 2 have been devised. Should Customer deviate from these assumptions at any meter(s), the Board may be unable to meet the stated Pressure Range commitments in this Contract or in the contract of another customer of the Board and Section 5.08 of this Contract may be invoked.

FIRST AMENDED EXHIBIT B

Table 1
 Projected Annual Volume and Minimum Annual Volume

Fiscal Year Ending June 30	Projected Annual Volume (mcf)	Minimum Annual Volume (mcf)
2009		
2010		
2011		
2012		
2013		
2014		
2015		
2016		
2017		
2018		
2019		
2020		
2021		
2022		
2023		
2024		
2025		
2026		
2027		
2028		
2029		
2030		
2031		
2032		
2033		
2034		
2035		
2036		
2037		
2038		

FIRST AMENDED EXHIBIT B

Table 2
Pressure Range and Maximum Flow Rate

Calendar Year	Pressure Range (psi)		Pressure Range (psi)		Pressure Range (psi)		Pressure Range (psi)		Maximum Flow Rate (mgd)	
	Meter		Meter		Meter		Meter		Max Day	Peak Hour
	Min	Max	Min	Max	Min	Max	Min	Max		
2008										
2009										
2010										
2011										
2012										
2013										
2014										
2015										
2016										
2017										
2018										
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2020										
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2030										
2031										
2032										
2033										
2034										
2035										
2036										
2037										

FIRST AMENDED EXHIBIT B

Table 3
Flow Split Assumptions

Meter	Assumed Flow Split (2010-2012)
	%
	%
	%
	%

Table 4
Addresses for Notice

If to the Board:	If to Customer:
Director Detroit Water and Sewerage Department 735 Randolph Detroit, Michigan 48226	

**TABLE 1
CITY OF GROSSE POINTE WOODS
EXISTING AND PROPOSED WATER & SEWER RATE COMPARISON**

RATE CATEGORY	EXISTING RATE	PROPOSED RATE	PERCENT CHANGE
<u>Meter Charge (2 Months) -Per Equivalent Meter</u>			
Water	\$10.50	\$15.00	42.86
Sewer	\$10.50	\$16.40	56.19
Total	\$21.00	\$31.40	49.52
<u>Billing Charge (2 Months) -Per Meter</u>			
Water	\$0.85	\$1.00	17.65
Sewer	\$0.85	\$1.00	17.65
Total	\$1.70	\$2.00	17.65
<u>Commodity Charge - Water (Per HCF)</u>			
- OM (less Misc. Revenue)	\$0.3823	\$0.5120	
- Water Procurement	\$0.8896	\$0.5766	
- Cash Financed CIP	\$0.0000	\$0.0000	
- Depreciation / Replacement	\$0.4648	\$0.5959	
- DWRP Debt Service	\$0.0000	\$0.0000	
- Miscellaneous Adjustment	\$0.7133	\$0.1655	
Total	\$2.45	\$1.85	-24.49
<u>Commodity Charge - Sewer (Per HCF)</u>			
- OM (less Misc. Revenue)	-\$0.2932	-\$0.3298	
- Sewer Procurement	\$1.8578	\$1.8071	
- Cash Financed CIP	\$0.0000	\$0.0000	
- Depreciation / Replacement	\$0.3710	\$0.4757	
- SRF Debt Service	\$0.0000	\$0.0000	
- Miscellaneous Adjustment	-\$0.2856	\$0.0070	
Total	\$1.65	\$1.96	18.79
Combined Water & Sewer Comm. Chg.(Per HCF)	\$4.10	\$3.81	-7.07
<u>Capital Improvement Charge (2 Months) - Per Meter</u>			
Sanitary Sewer Principal & Interest-Ext	\$7.50	\$15.30	104.00
Water Principal & Interest-Existing	\$7.50	\$0.25	-96.67
Total	\$15.00	\$15.55	3.67
Grand Total (Including 2 MCF Use)	\$119.70	\$125.15	4.55
<u>Industrial Waste Control (2 Months) - Per Equiv. Mtr.</u>			
Sewer	Per DWSD Adopted Rates		

TABLE 1A
CITY OF GROSSE POINTE WOODS
EXISTING AND PROPOSED WATER & SEWER RATE COMPARISON

RATE CATEGORY	EXISTING RATE	PROPOSED RATE	PERCENT CHANGE
<u>Meter Charge (2 Months) -Per Equivalent Meter</u>			
Water	\$10.50	\$10.50	0.00
Sewer	\$10.50	\$10.50	0.00
Total	\$21.00	\$21.00	0.00
<u>Billing Charge (2 Months) -Per Meter</u>			
Water	\$0.85	\$0.85	0.00
Sewer	\$0.85	\$0.85	0.00
Total	\$1.70	\$1.70	0.00
<u>Commodity Charge - Water (Per HCF)</u>			
- OM (less Misc. Revenue)	\$0.3823	\$0.7989	
- Water Procurement	\$0.8896	\$0.5766	
- Cash Financed CIP	\$0.0000	\$0.0000	
- Depreciation / Replacement	\$0.4648	\$0.5959	
- DWRP Debt Service	\$0.0000	\$0.4113	
- Miscellaneous Adjustment	\$0.7133	\$0.4186	
Total	\$2.45	\$2.39	-2.45
<u>Commodity Charge - Sewer (Per HCF)</u>			
- OM (less Misc. Revenue)	-\$0.2932	\$0.0456	
- Sewer Procurement	\$1.8578	\$1.8071	
- Cash Financed CIP	\$0.0000	\$0.0000	
- Depreciation / Replacement	\$0.3710	\$0.4757	
- SRF Debt Service	\$0.0000	-\$0.0663	
- Miscellaneous Adjustment	-\$0.2856	\$0.0079	
Total	\$1.65	\$2.27	37.58
<u>Combined Water & Sewer Comm. Chg.(Per HCF)</u>			
	\$4.10	\$4.66	13.66
<u>Capital Improvement Charge (2 Months) - Per Meter</u>			
Sanitary Sewer Principal & Interest-Ext	\$7.50	\$7.50	0.00
Water Principal & Interest-Existing	\$7.50	\$7.50	0.00
Total	\$15.00	\$15.00	0.00
Grand Total (Including 2 MCF Use)			
	\$119.70	\$130.90	9.36
<u>Industrial Waste Control (2 Months) - Per Equiv. Mtr.</u>			
Sewer	Per DWSD Adopted Rates		

**TABLE 9
CITY OF GROSSE POINTE WOODS
WATER / SEWER FIXED CHARGES / 2 MONTHS**

METER CHARGE

<i>Meter Size (Inch)</i>	<i>City of Detroit Ratio (Meters)</i>	<i>Water Charge (Per 2 Months)</i>	<i>Sewer Charge (Per 2 Months)</i>	<i>Combined 2 Mo. Charge</i>	PROPOSED
5/8	1.0	\$10.50	\$10.50	\$21.00	\$31.40
3/4	1.0	\$10.50	\$10.50	\$21.00	\$31.40
1	1.4	\$14.70	\$14.70	\$29.40	\$43.96
1.5	1.8	\$18.90	\$18.90	\$37.80	\$56.52
2	8.0	\$84.00	\$84.00	\$168.00	\$251.20
3	16.0	\$168.00	\$168.00	\$336.00	\$502.40
4	25.0	\$262.50	\$262.50	\$525.00	\$785.00
6	50.0	\$525.00	\$525.00	\$1,050.00	\$1,570.00
8	80.0	\$840.00	\$840.00	\$1,680.00	\$2,512.00
10	115.0	\$1,207.50	\$1,207.50	\$2,415.00	\$3,611.00
CAPITAL IMPROVEMENTS CHARGE					
	1.0	\$7.50	\$7.50	\$15.00	\$15.55
BILLING CHARGE					
	1.0	\$0.85	\$0.85	\$1.70	\$2.00



CITY OF GROSSE POINTE WOODS
DEPARTMENT OF PUBLIC SAFETY

RECEIVED

DEC - 8 2010

CITY OF GROSSE PTE. WOODS

DATE: December 8, 2010
TO: Mayor and City Council
FROM: Al Fincham, City Administrator *A.F.*
SUBJECT: Public Safety Lease-to-Own Vehicle Request

Enclosed please find a packet and presentation regarding the Department of Public Safety's current fleet inventory. I am requesting to replace seven vehicles through lease options.

As of March 1, 2011, Ford Motor Company will discontinue the Ford Crown Vic Police Interceptor platform. After this date, our only option will be to go to a different platform at a significantly increased cost for equipment changeover.

I am requesting that we lease seven vehicles through Ford Motor Credit using state approved contracts through MiDEAL under the three-year lease-to-own option. This cost will be \$51,729.89 per year for three years under Capital Purchases Equipment line item account number 640-852-977.349. Additionally, a one-time out-of-pocket cost from the current fiscal year of \$37,455.00 would be required for the cost of graphics and equipment changeover. This cost has been captured through the reorganization/restructuring cost containment efforts resulting in \$150,000 in savings this fiscal year.

**Department of Public Safety
Current Inventory**

Year	Make	Vehicle	Assign	Cost	Odometer Miles	Idle Hours (Miles)	Total Miles
2004	Ford Crown Vic	5-12	Training/Surveillance	\$ 20,365	82,623	7,400	222,000
2005	Ford Crown Vic	5-10	Training	\$ 20,365	82,087	7,500	225,000
2007	Ford Crown Vic	5-2	Patrol	\$ 21,072	88,339	8,431	252,930
2007	Ford Crown Vic	5-4	Patrol	\$ 21,072	95,616	9,138	274,140
2007	Ford Crown Vic	5-6	Patrol	\$ 21,072	83,753	7,666	229,980
2007	Ford Crown Vic	5-7	Patrol	\$ 21,072	89,637	8,962	268,860
2008	Ford Crown Vic	5-1	Patrol	\$ 20,877	52,157	8,012	240,360
2008	Ford Crown Vic	5-3	Patrol	\$ 20,877	48,123	6,386	191,580
2008	Ford Crown Vic	5-8	Patrol	\$ 21,478	64,377	6,874	206,220
TOTAL				\$ 188,250	686,712	70,369	2,111,070

PURCHASE vs. LEASING

Make	Outright Purchase Price Each	Outright Purchase Price For 7 Vehicles	2-Year Lease-to-Own for 7 Vehicles Per Year (7.45 APR)	3-Year Lease-to-Own for 7 Vehicles Per Year (6.0 APR)	Graphics & Changeover for 7 Vehicles
Ford Crown Vic 2011 Platform	20,878.00	146,146.00	75,917.33	51,729.89	37,455.00
	Total for Seven Vehicles to Purchase				183,601.00
	Total for Seven Vehicles to Lease-to-Own for 2 Years				189,289.66
	Total for Seven Vehicles to Lease-to-Own for 3 Years				192,644.67

Upon approval, beginning July, 2011 (fiscal year '11/'12), \$51,729.89 would be a Capital Purchases Equipment Line Item under account number 640-852-977.349.

The current budget has realized approximately \$150,000 in savings due to reorganization/restructuring cost containment efforts.

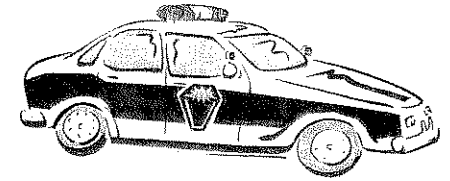
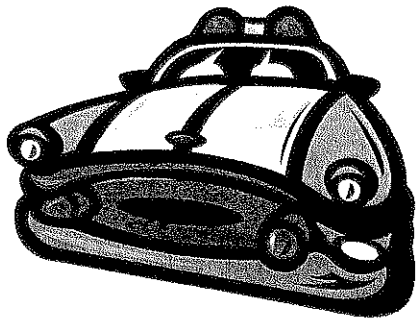
Total out of pocket costs for fiscal year '10/'11 would be the cost of graphics and changeover or \$37,455.00.

PURCHASE vs. LEASE OPTIONS

Make	Outright Purchase Price Each	Outright Purchase Price For 7 Vehicles	2-Year Lease-to-Own for 7 Vehicles Per Year	3-Year Lease-to-Own for 7 Vehicles Per Year	Graphics & Changeover for 7 Vehicles
Chevy Impala 2011 Platform	19,967.87	139,775.09	*	*	42,985.00
Total for Seven Vehicles to Purchase					182,760.09
Total for Seven Vehicles to Lease-to-Own for 2 Years					*
Total for Seven Vehicles to Lease-to-Own for 3 Years					*

Make	Outright Purchase Price Each	Outright Purchase Price For 7 Vehicles	2-Year Lease-to-Own for 7 Vehicles Per Year (6.95 APR)	3-Year Lease-to-Own for 7 Vehicles Per Year (5.5 APR)	Graphics & Changeover for 7 Vehicles
Dodge Charger 2011 Platform	23,645.00	165,515.00	87,074.12	59,195.78	40,388.00
Total for Seven Vehicles to Purchase					205,903.00
Total for Seven Vehicles to Lease-to-Own for 2 Years					214,536.24
Total for Seven Vehicles to Lease-to-Own for 3 Years					217,975.34

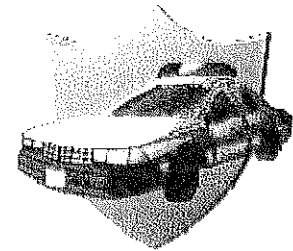
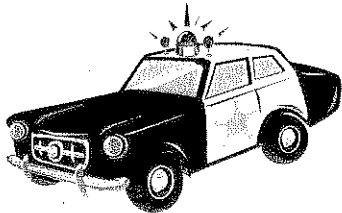
*GM does not lease to municipalities



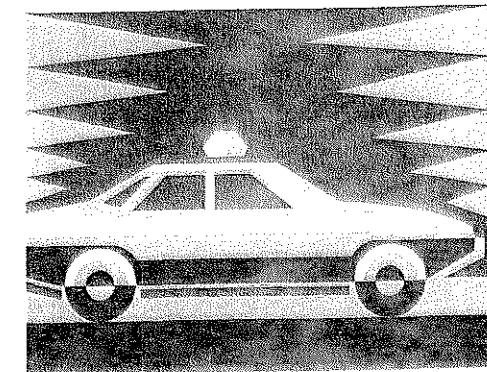
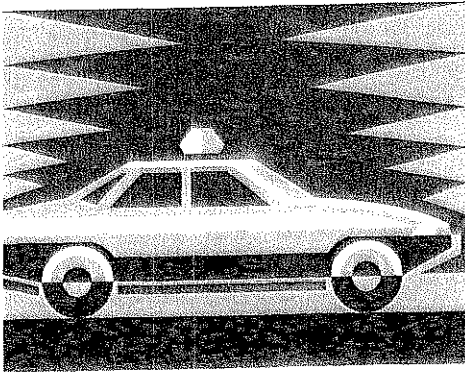
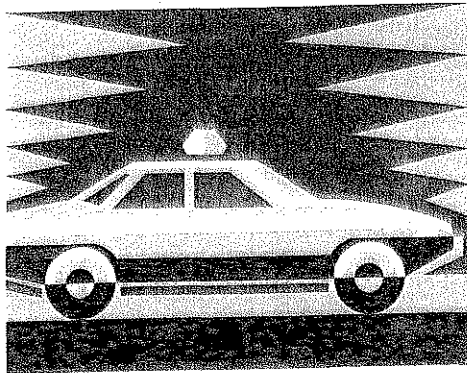
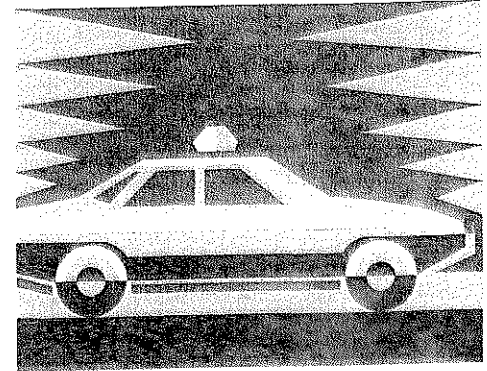
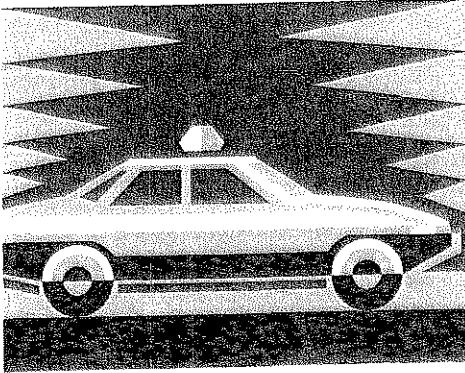
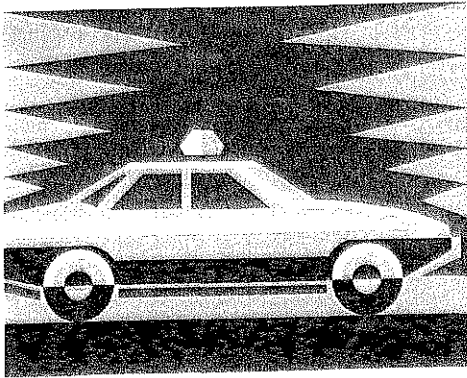
Vehicle Capital Presentation



Public Safety



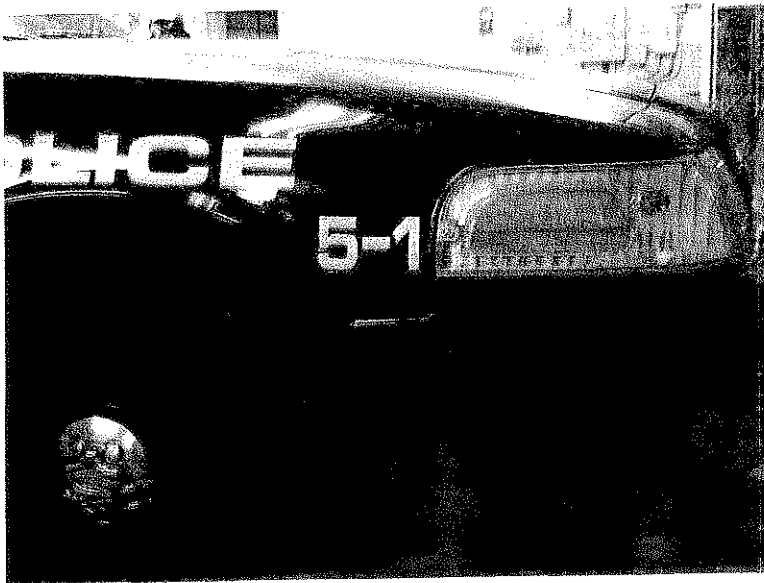
Fleet Overview



Current Vehicle Inventory

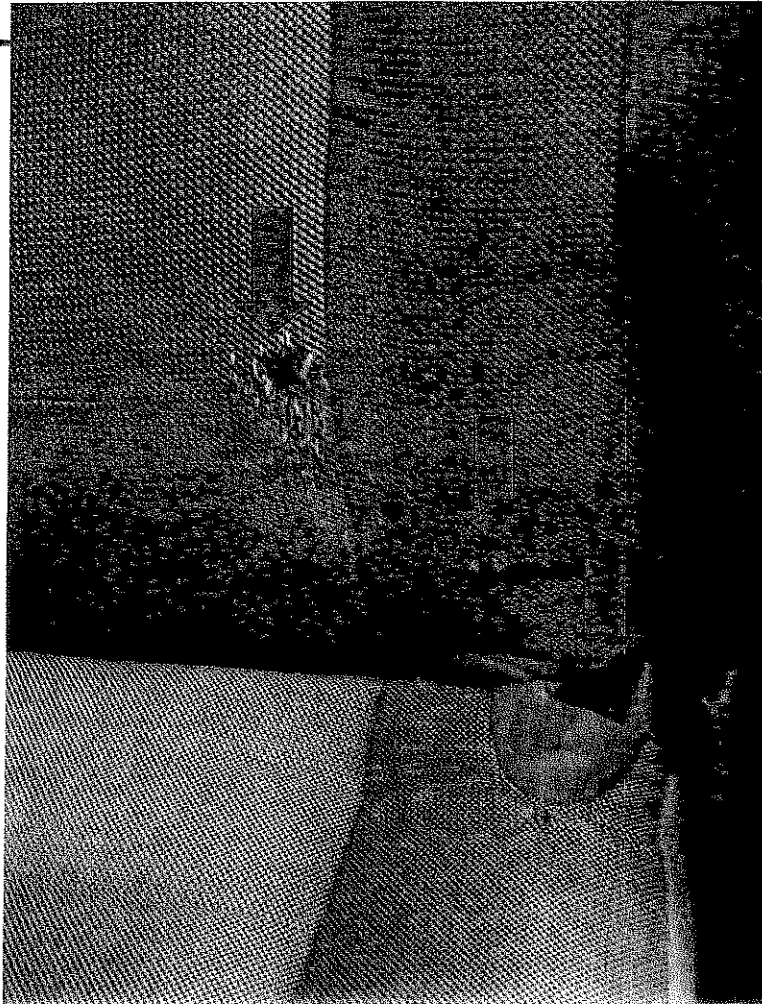
Year	Make	Vehicle	Assign	Cost	Odometer Miles	Idle Hours (Miles)	Total Miles
2004	Ford Crown Vic	5-12	Training/Surveillance	\$ 20,365	82,623	7,400	222,000
2005	Ford Crown Vic	5-10	Training	\$ 20,365	82,087	7,500	225,000
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2008	Ford Crown Vic	5-3	Patrol	\$ 20,877	48,123	6,386	191,580
2008	Ford Crown Vic	5-8	Patrol	\$ 21,478	64,377	6,874	206,220
TOTAL				\$ 188,250	686,712	70,369	2,111,070

5-1



- Vehicle 5-1
- 2008 Ford Crown Vic
- 52,157 Odometer Miles
- $8,012 \times 30 =$ Idle Hours (Miles)
- 240,360 Total Miles

5-1 (continued)



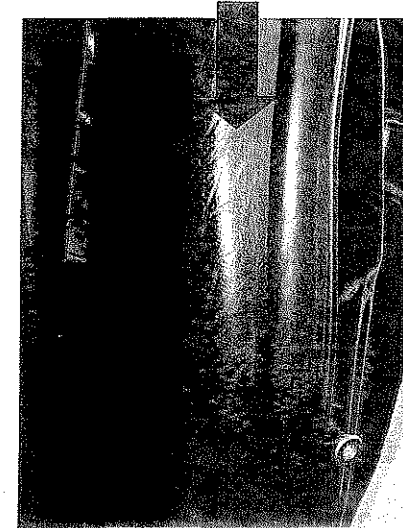
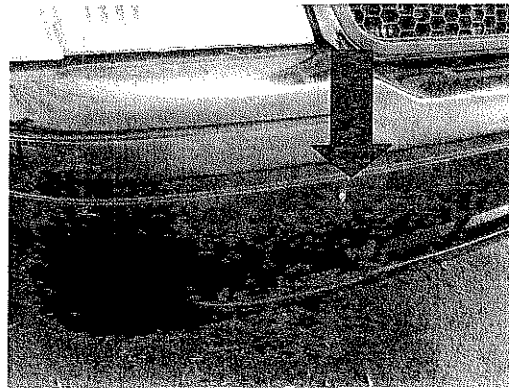
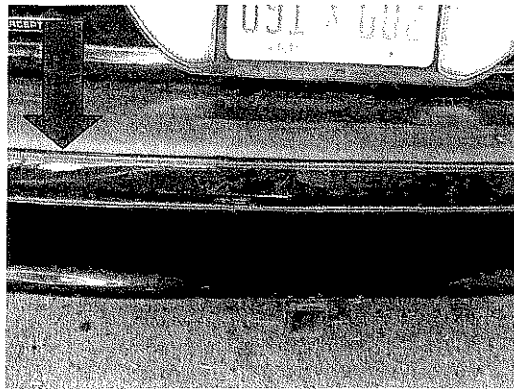
- Wear and tear (driver's seat especially)
- To date, repairs and maintenance performed both internally by DPW and by outside vendors have totaled approximately \$9,000.00

5-2



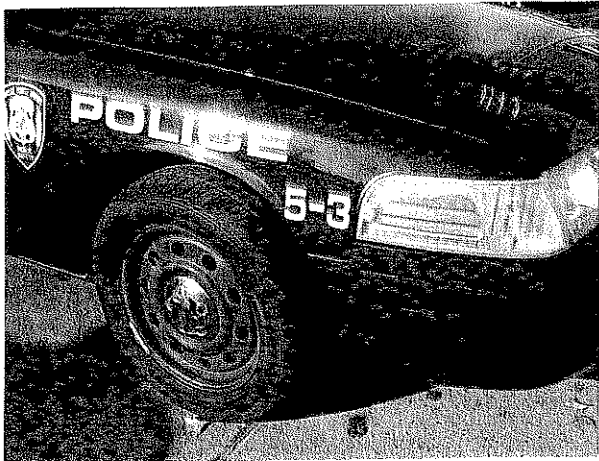
- Vehicle 5-2
- 2007 Ford Crown Vic
- 88,339 Odometer Miles
- $8,431 \times 30 =$ Idle Hours (Miles)
- 252,930 Total Miles

5-2 (continued)



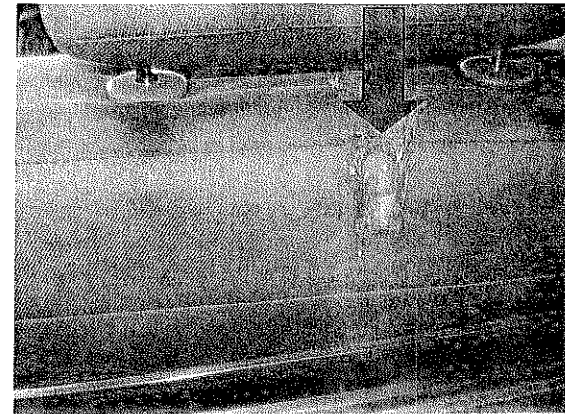
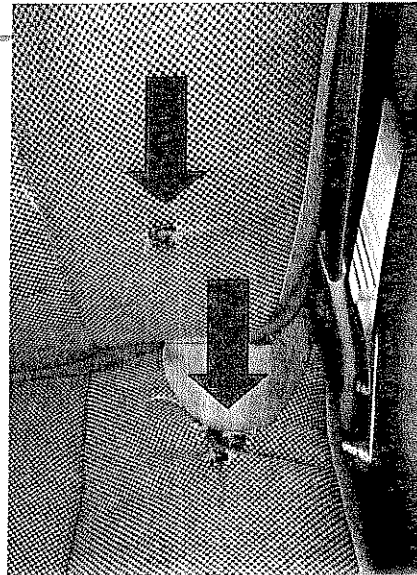
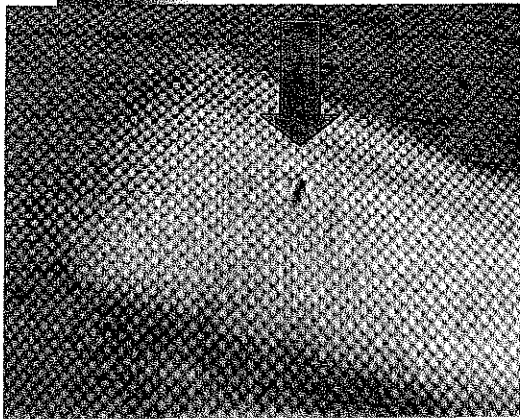
- Wear and tear (minor exterior & interior damage)
- To date, repairs and maintenance performed both internally by DPW and by outside vendors have totaled approximately \$15,000.00

5-3



- Vehicle 5-3
- 2008 Ford Crown Vic
- 48,123 Odometer Miles
- $6,386 \times 30 =$ Idle Hours (Miles)
- 191,580 Total Miles

5-3 (continued)



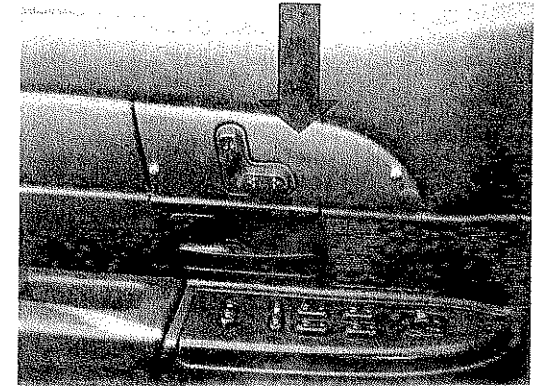
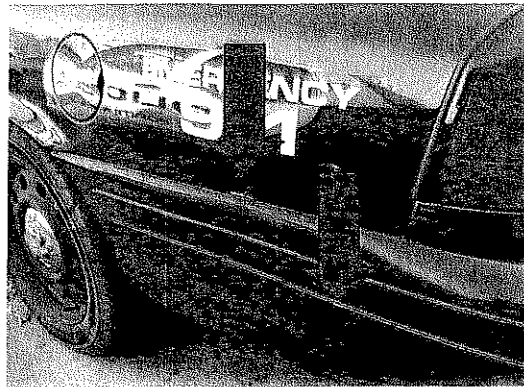
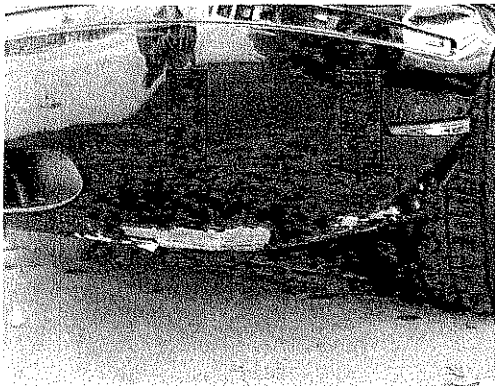
- Wear and tear (driver's seat especially)
- To date, repairs and maintenance performed both internally by DPW and by outside vendors have totaled approximately \$5,000.00

5-4



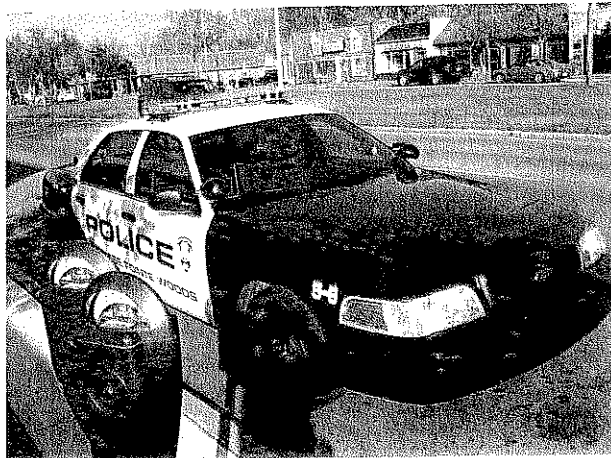
- Vehicle 5-4
- 2007 Ford Crown Vic
- 95,616 Odometer Miles
- $9,138 \times 30 =$ Idle Hours (Miles)
- 274,140 Total Miles

5-4 (continued)



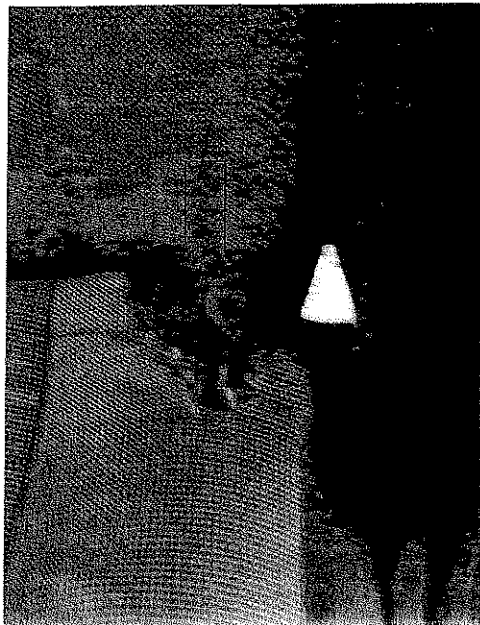
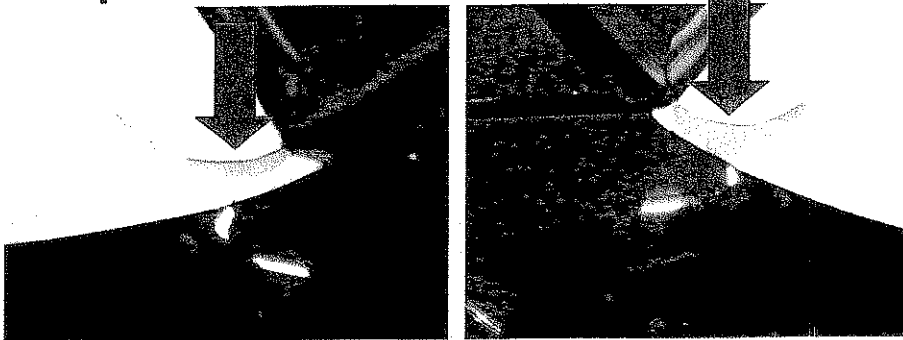
- Wear and tear (high mileage); fogged headlights (officer safety issue)
- To date, repairs and maintenance performed both internally by DPW and by outside vendors have totaled approximately \$15,000.00

5-6



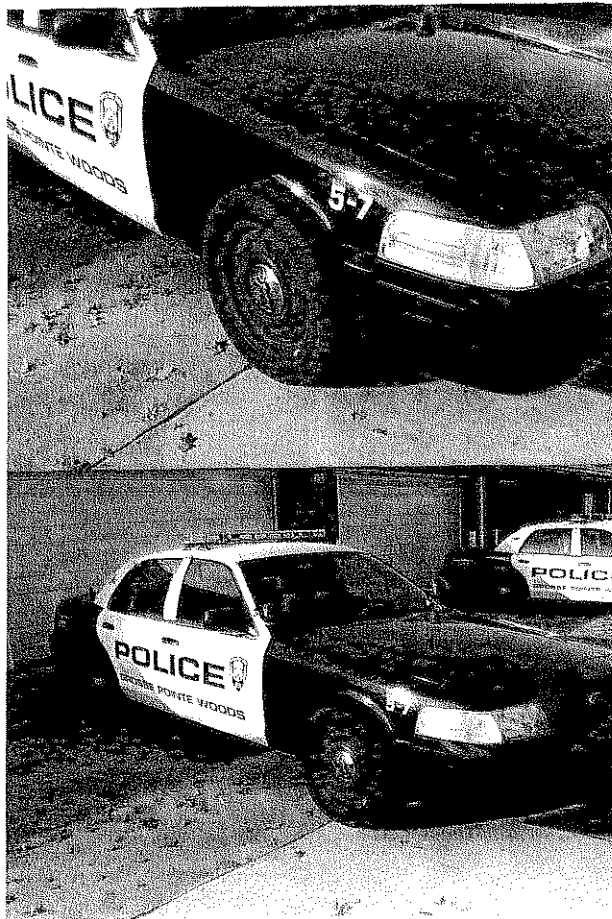
- Vehicle 5-6
- 2007 Ford Crown Vic
- 83,753 Odometer Miles
- $7,666 \times 30 =$ Idle Hours (Miles)
- 229,980 Total Miles

5-6 (continued)



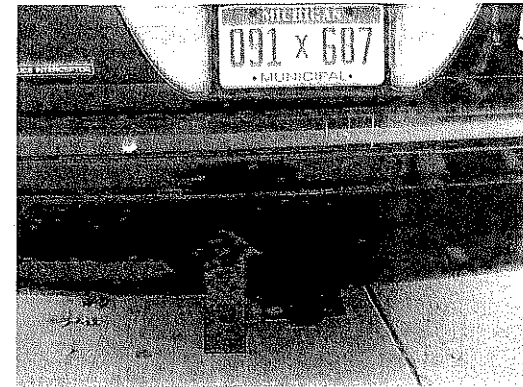
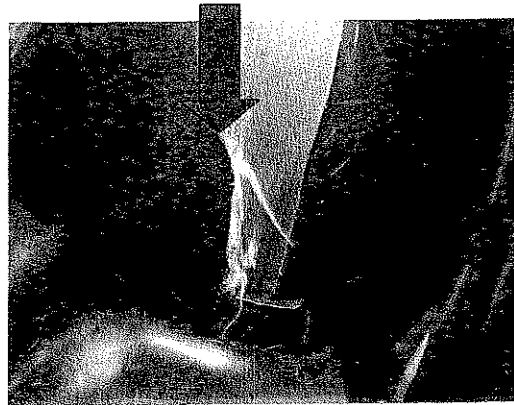
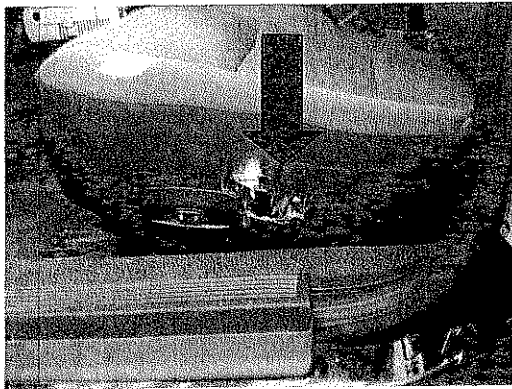
- Paint lifting from body
- Wear and tear (driver's seat especially)
- To date, repairs and maintenance performed both internally by DPW and by outside vendors have totaled approximately \$14,000.00

5-7



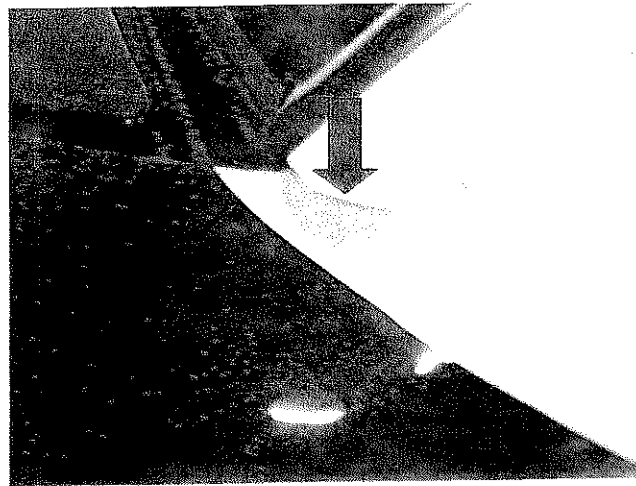
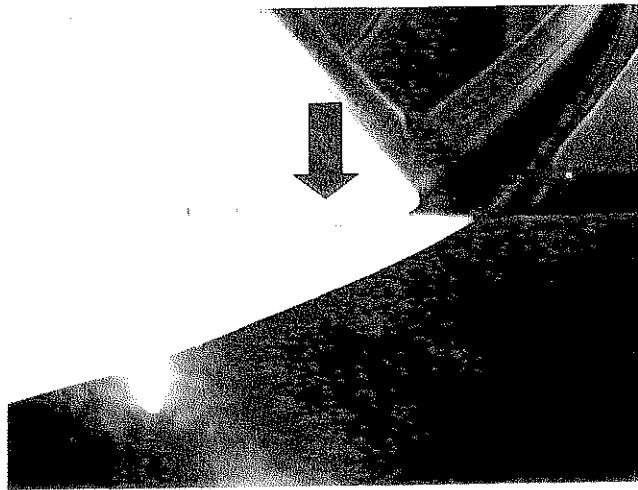
- Vehicle 5-7
- 2007 Ford Crown Vic
- 89,637 Odometer Miles
- $8,962 \times 30 =$ Idle Hours (Miles)
- 268,860 Total Miles

5-7 (continued)



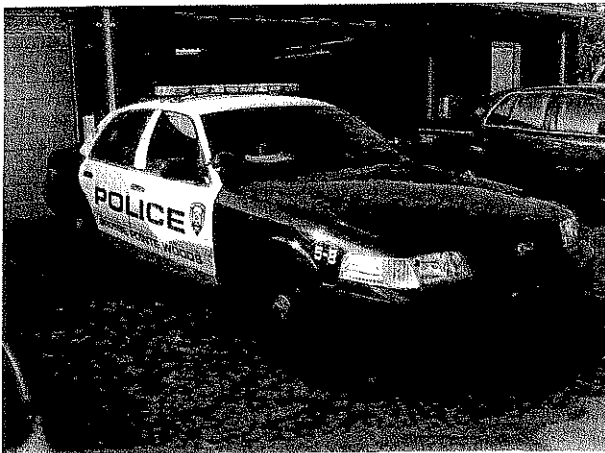
- Wear and tear (driver's seat and prisoner seatbelt both concerns; paint chipping/scratches)

5-7 (continued)



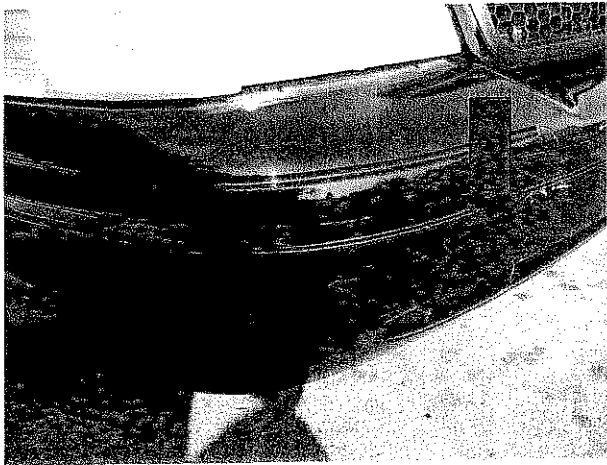
- Paint lifting from body
- To date, repairs and maintenance performed by outside vendors have totaled approximately \$5,000.00

5-8



- Vehicle 5-8
- 2008 Ford Crown Vic
- 64,377 Odometer Miles
- $6,874 \times 30 =$ Idle Hours (Miles)
- 206,220 Total Miles

5-8 (continued)



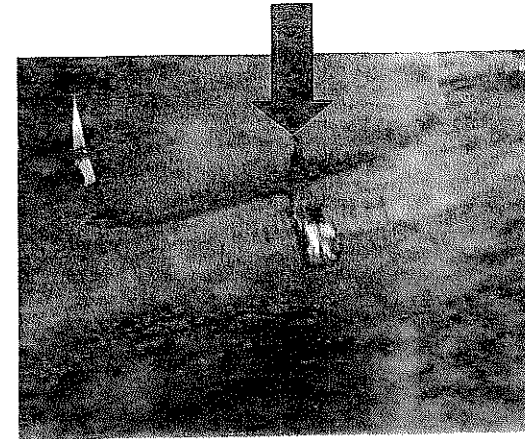
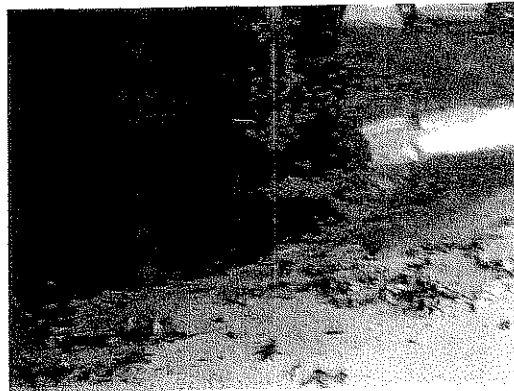
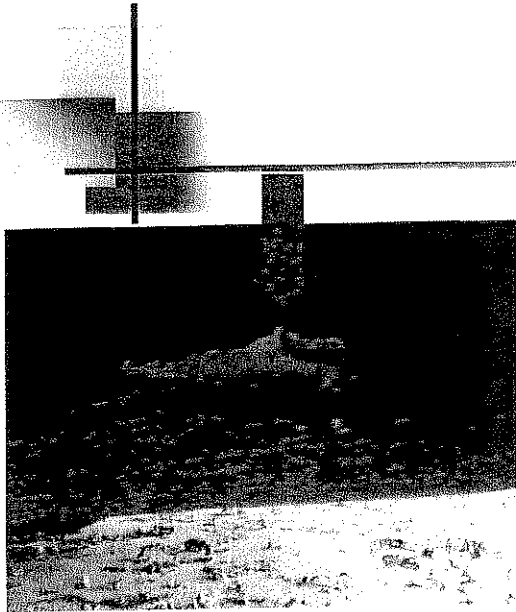
- Wear and tear (driver's seat especially)
- To date, repairs and maintenance performed by outside vendors have totaled approximately \$6,000.00

5-10



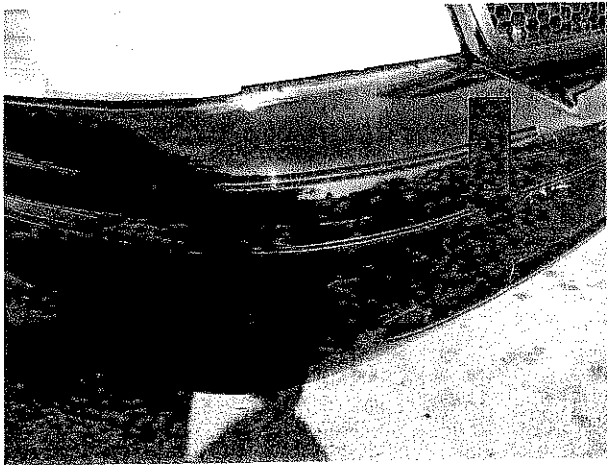
- Vehicle 5-10 (training car)
- 2005 Ford Crown Vic
- 82,087 Odometer Miles
- $7,500 \times 30 =$ Idle Hours (Miles)
- 225,000 Total Miles

5-10 (continued)



- Wear and tear (minor exterior & interior damage)
- To date, repairs and maintenance performed by outside vendors have totaled approximately \$700.00

5-8 (continued)



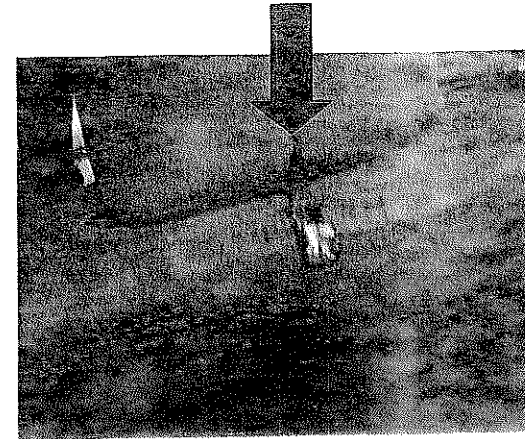
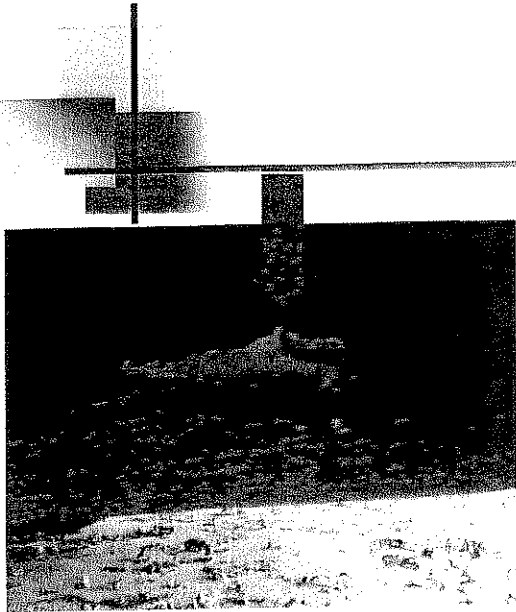
- Wear and tear (driver's seat especially)
- To date, repairs and maintenance performed by outside vendors have totaled approximately \$6,000.00

5-10



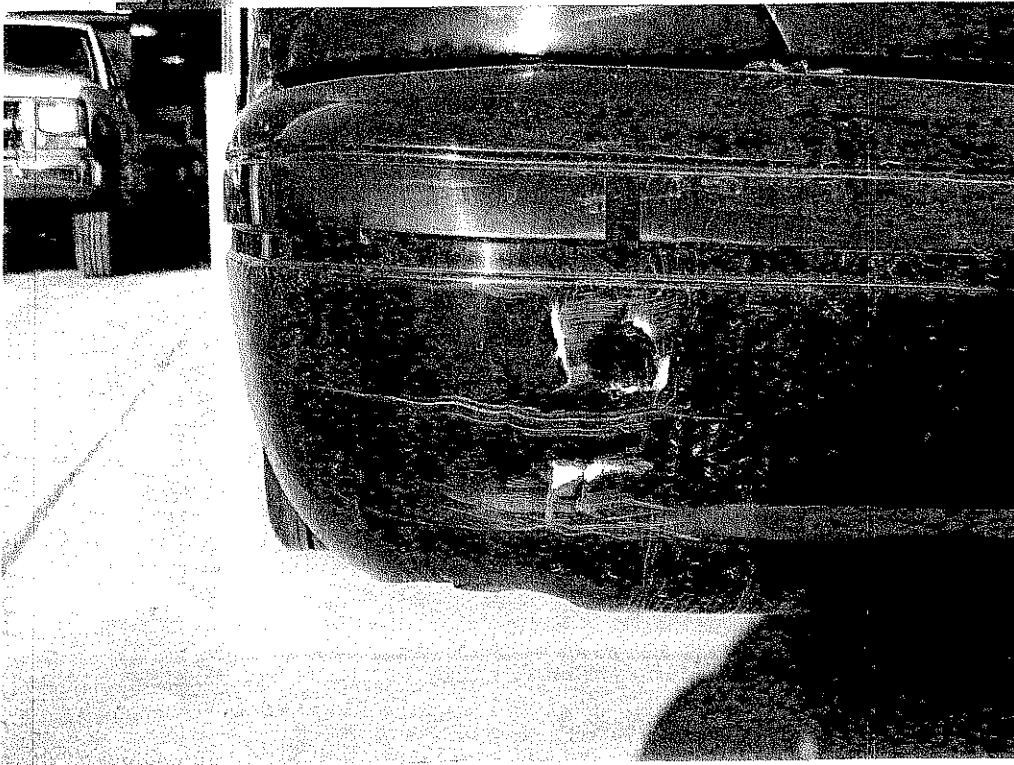
- Vehicle 5-10 (training car)
- 2005 Ford Crown Vic
- 82,087 Odometer Miles
- $7,500 \times 30 =$ Idle Hours (Miles)
- 225,000 Total Miles

5-10 (continued)



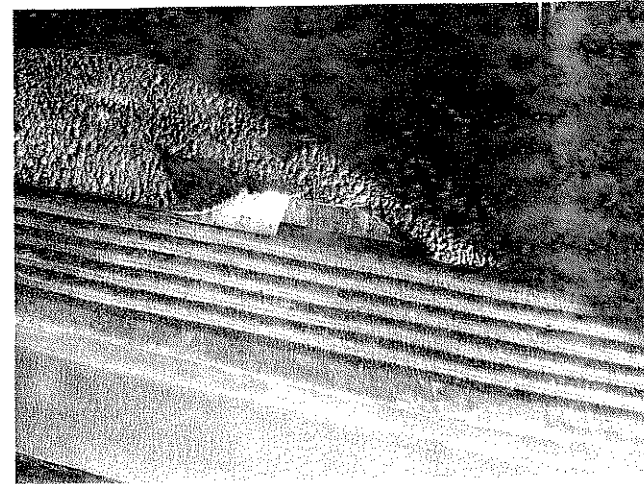
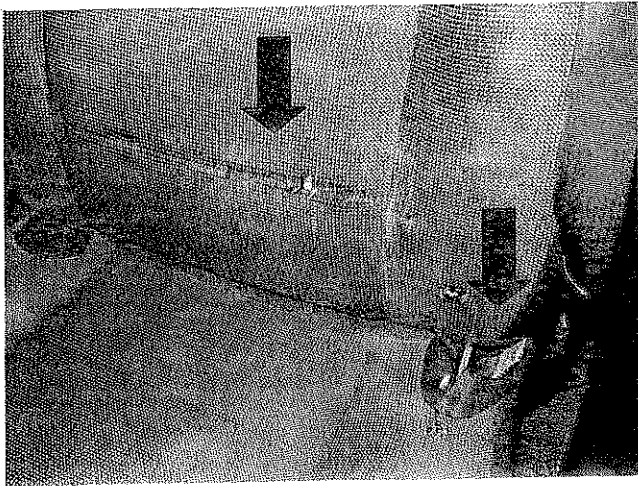
- Wear and tear (minor exterior & interior damage)
- To date, repairs and maintenance performed by outside vendors have totaled approximately \$700.00

5-12




- Vehicle 5-12 (training/surveillance car)
- 2004 Ford Crown Vic
- 82,623 Odometer Miles
- $7,400 \times 30 =$ Idle Hours (Miles)
- 222,000 Total Miles

5-12 (continued)



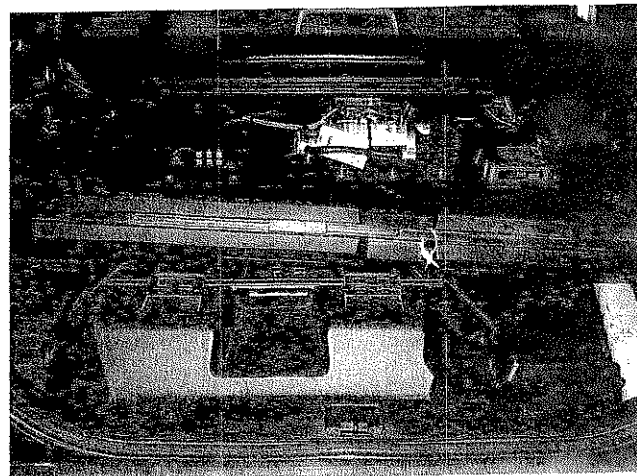
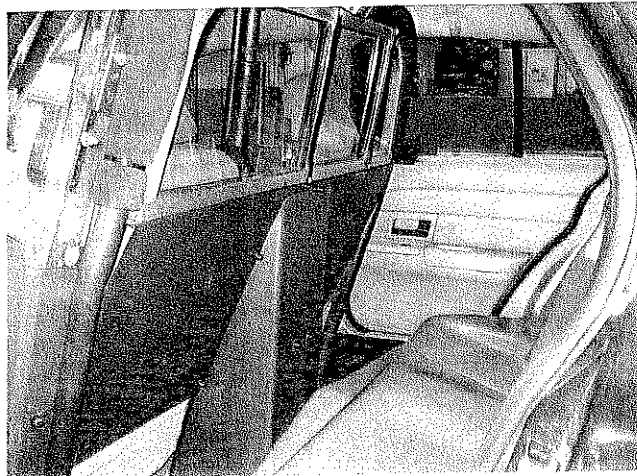
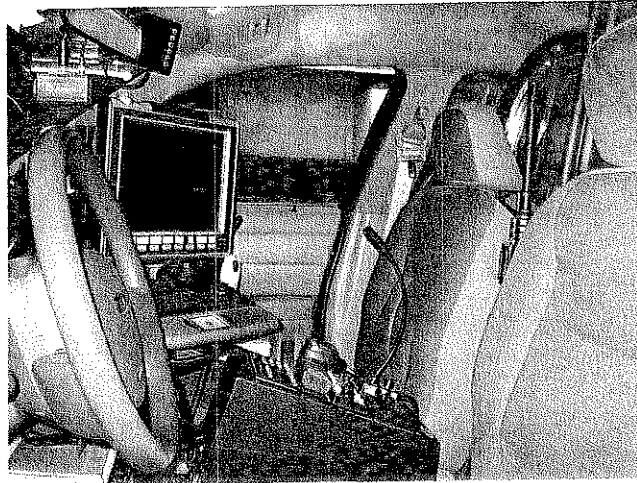
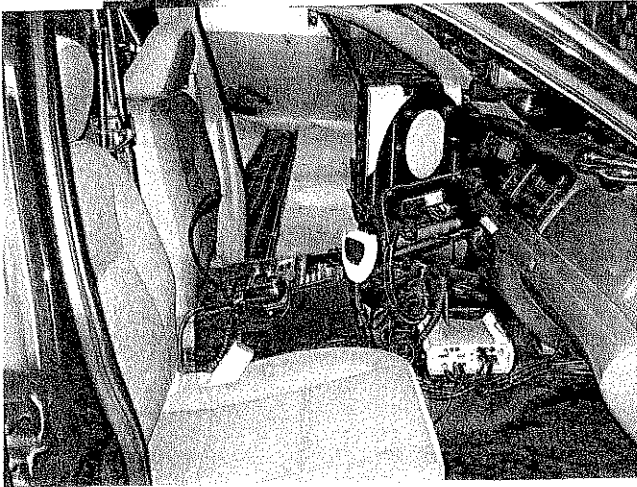
- Wear and tear (minor exterior & interior damage)



SYNOPSIS

- Ford Crown Vic Platform Vehicles
 - 686,712 odometer miles
 - $70,369 \times 30 =$ idle hours (miles)
 - TOTAL MILES = 2,111,070
 - Approximately \$70,000 in repairs (internal and outside vendors)
 - Wear and tear

Vehicle Equipment



- In-car computer
- Radar
- Mobile radio
- Center console
- Shotgun/rifle
- Partition
- Rear molded seats in back
- Various emergency response gear and equipment
- Miscellaneous equipment

Proposal for New Graphic Design



GROSSE POINTE WOODS DEPT. OF PUBLIC SAFETY
2011 BLACK FORD CROWN VICTORIA PATROL CARS

Majik
GRAPHICS, INC.

19751 15 Mile Rd. 586.792.8055
Clinton Township, MI fax 586.792.8057
48035

www.majikgraphics.com



Purchase vs. Leasing

Make	Outright Purchase Price Each	Outright Purchase Price For 7 Vehicles	2-Year Lease-to-Own for 7 Vehicles Per Year (7.45 APR)	3-Year Lease-to-Own for 7 Vehicles Per Year (6.0 APR)	Graphics & Changeover for 7 Vehicles
Ford Crown Vic	20,878.00	146,146.00	75,917.33	51,729.89	37,455.00

2011 Platform

Total for Seven Vehicles to Purchase	183,601.00
Total for Seven Vehicles to Lease-to-Own for 2 Years	189,289.66
Total for Seven Vehicles to Lease-to-Own for 3 Years	192,644.67

•Upon approval, beginning July, 2011 (fiscal year '11/'12), \$51,729.89 would be a Capital Purchases Equipment line item under account number 640-852-977.349.

•The current budget has realized approximately \$150,000 in savings due to reorganization/restructuring cost containment efforts.

•Total out of pocket costs for fiscal year '10/'11 would be the cost of graphics and equipment changeover or \$37,455.00

Purchase vs. Leasing

Make	Outright Purchase Price Each	Outright Purchase Price For 7 Vehicles	2-Year Lease-to-Own for 7 Vehicles Per Year	3-Year Lease-to-Own for 7 Vehicles Per Year	Graphics & Changeover for 7 Vehicles
Chevy Impala	19,967.87	139,775.09	*	*	42,985.00

2011 Platform

Total for Seven Vehicles to Purchase **182,760.09**

Total for Seven Vehicles to Lease-to-Own for 2 Years *

Total for Seven Vehicles to Lease-to-Own for 3 Years *

*GM does not lease to municipalities

Purchase vs. Leasing

Make	Outright Purchase Price Each	Outright Purchase Price For 7 Vehicles	2-Year Lease-to-Own for 7 Vehicles Per Year (6.95 APR)	3-Year Lease-to-Own for 7 Vehicles Per Year (5.5 APR)	Graphics & Changeover for 7 Vehicles
Dodge Charger	23,645.00	165,515.00	87,074.12	59,195.78	40,388.00

2011 Platform

Total for Seven Vehicles to Purchase	205,903.00
Total for Seven Vehicles to Lease-to-Own for 2 Years	214,536.24
Total for Seven Vehicles to Lease-to-Own for 3 Years	217,975.34